

Hary Face 16.

## TEXAS INSTRUMENTS

June 15, 1984

Mr. Al Kelly, Regional Manager Hyatt Hotel Corporation One Grand Cypress Boulevard Orlando, Florida 32830

Dear Mr. Kelly:

It was nice meeting you in Hemingway's before the FUSE meeting started. I am enclosing a copy of a letter I sent to Pat Foley, but I wanted to tell you also that I was very happy with the way our meeting went.

I consider both Hyatt and FUSE to be fortunate to have Mary Rocereto. Susan Maher and Kathy Dougher Involved with the meeting.

I WITH recommend that the Texas Instruments Users Group (TIMIX) meet at your hotel. Also, I plan to bring a FUSE meeting back in the future.

Thanks again for Hyatt's hospitality.

Best Regards

Bart Benne

Texas Instruments

P.O. Box 220064, M/S 340

Dallas, TX 75222

BLB/js Enclosure



Cadillac

MOTOR CAR DIVISION GENERAL MOTORS CORPORATION
DETROIT MICHIGAN 48232

June 11, 1984

RECEIVED

JUN 151984

EXEC. OFFICE

Mr. Albert Kelly, Jr. Hyatt Regency Grand Cypress at Orlando One Grand Cypress Boulevard Orlando, Florida 32819

Dear Mr. Kelly:

As I told you the evening of Friday, May 16 at Guida's, the Cadillac Dealer Council members, as well as Cadillac management were most pleased and complimentary about the way you and your staff handled our 1984 National Dealer Council Meeting. It was truly an outstanding meeting and a great deal of gratitude is due to the fact that your hotel staff performed in a highly, friendly and yet, most effective manner in accomplishing its task of making sure that the meeting was a success. I know there were several people that I want to mention to you -- especially, Jan Baker, Convention Manager and Kathy Dougher, Catering Manager, as well as Mary Rocerrato, Sales Manager because these three ladies were delightful to work with and were efficient and extremely capable of handling the details of this function. All the folks at Cadillac, as well as the Dealer Council ladies and gentlemen agreed that this was an experience that everyone would certainly want to enjoy again.

Again, my congratulations to you and your staff and my sincerest thanks for making this Cadillac function the success that it was.

Very truly yours,

J. P. Connelly

Director of Dealer Development

JPC:rb

## HYATT REGENC KANSAS CITY

AT CROWN CENTER

2345 McGEE STREET KANSAS CITY, MISSOURI 64108 USA 816 421 1234

Memorandum

TO:

Executive Committee

FROM:

Rich Casale

RE:

RECOGNITION PROGRAM

Department Head/Supervisor of the Quarter

I would like to recommend Mary Rocereto from the sales department for supervisor of the quarter highlighted by the following:

- The last three months she has booked a total of 77 groups and 7695 definite room nights. Mary has exceeded her quota by an average of 600 room nights per month which is considerable noting that she works primarily the local corporate market and most of her groups are 75 rooms or less.
- She has reacted well to the challenge of filling our down periods and has booked one large piece of business for next January and two for next February.
- Her follow up with clients is outstanding and she is very well liked and respected by those who work with her. She rebooks a lot of business for that reason alone!
- She has been extremely accurate in forecasting group pickups and is almost always on top of the groups for their rooming lists.

Overall, Mary has done an outstanding job in all areas with regard to the criteria set up in the sales area.

HYAIT REGENCY GRAND CYPRESS AT ORLANDO ONE GRAND CYPRE ONAVAJUC ORLANDO, FLORIDA 32819 USA

305 239 1234 TELEX: 529324

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RECEIVED APR 1 6 1985

ALBERT J. KELLY, JR. REGIONAL VICE-PRESIDENT AND MANAGING DIRECTOR

April 11, 1985

Mr. Warren R. Nash, CLU Assistant Vice President National Life of Vermont National Life Insurance Company Montpelier, Vermont 05604

Dear Warren:

I can always tell a professional by the way my staff reacts to them ...

... Everyone enjoyed hosting National Life and look forward to doing so again in the not too distant future.

Warren, it is letters such as yours that make my job so much easier as they very clearly reinforce with my staff the fact that extra effort is really noticed and appreciated. It will be my pleasure to pass along your kind comments.

Best personal regards,

Boc: Mary Rocereto
Jan Baker
Cindy Baker
Chris Dullea.
Greg Miller

Bruce Small
Randy McCool
Personnel



## National Life of Vermont

RECEIVED EXEC. OFFICE

AGENCY DEPARTMENT

April 2, 1985

Albert Kelley Regional Vice President & Managing Director Hyatt Regency Grand Cypress at Orlando One Grand Cypress Blvd. P.O. Box 22156 Orlando, FL 32830

Dear Al:

Somehow this letter seems difficult to write. Difficult because how does one express in mere words the deep felt appreciation towards so many people who contributed to make this the most outstanding meeting ever, including the interest of the General Manager. The physical property, of course, created it's own impression of grandeur. But it was your staff, throughout the hotel, who made our group feel wanted and comfortable.

Al, in 25 years of working with some excellent hotels I have never experienced such interest, creativeness and cheerful willingness to make a meeting outstanding.

My contribution was minimal - it was the efforts of Mary Rocereto, Jan Baker, Cindy Baker, Chris Dullea, Greg Miller - my main contacts-and their staffs, that made it so successful.

But, they are simply a reflection of the man who directs them.

Thank all of them for me, please.

Warren R. Nash, CLU

Assistant Vice President

WRN/has

CONFIDENTIAL 12852

Case 1:02-cv-00003-SSB-TSB

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Filed 05/12/2004 Page 6 of 8

STATE OF KANSAS



DEPARTMENT OF ADMINISTRATION Division of Information Systems and Computing

JOHN CARLIN Governor JERRY MAGNUSON.

April 5, 1982

Room 1152-W State Office Boilding Topeka, Kansas 66612 (913) 296-3343

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Mr. Tim Lindgren General Manager Hyatt-Regency Crown Center 2345 McGee Street Kansas City, MO 64108

Dear Mr. Lindgren:

The State of Kansas held its annual NASIS West/Midwest Regional conference at your hotel on March 28-30, 1982. I want to express my sincere appreciation to you and your staff for the excellent hospitality that we received during this conference. The accommodations that were arranged by Mary Rocereto were excellent and the assistance that she provided Julie Mundy of my staff was most appreciated. The conference room arrangements, luncheon on Monday, and our hotel rooms were most satisfactory.

You and your staff are to be commended for a job well done. On behalf of the conference attendees, I thank you for a most pleasant and comfortable stay.

Sincerely.

Magnuson, Director

Division of Information Systems

and Computing

JM:JM1:sls

cc: Ms. Mary Rocereto

Ms. Julie Mundy

1391 JUN 8



June 4, 1981

Ms. Mary Rocereto Hyatt Regency at Crown Center Kansas City, Missouri 64108

Dear Mary:

Forgive the time lag but I wanted to tell you that the treatment of our group was so great that when not used to that kind of service, it obviously stands out as superb.

Every single aspect of our meeting was excellent. The food was tops and beautifully served, the rooms and accommodations were unusual, and it was obvious that the attention to detail was the result of a very efficient Mary Rocereto.

I sure hope that we have the opportunity to come back soon.

Kindest regards,

John R. Fraker, CCE, CID Executive Vice President

JRF:jr

cc: Mr. Vincent Rocereto

CONFIDENTIAL 12864

CHARLES A HORN II Chairman

DONALD F HUNTEH Vice Charman

RICHARD J DECKER Prepilent

JUTO DORILE INSURANCE PLANS SERVICE OFFICE

730 \*-HAD AVENUE, NEW YORK, N.Y., 16917

212 367 - 563

HOBBET F SUTFISH Vice Produced Sureau Operations

JOHN R. WOOD Vice Provident Plan Operations

CLINE DI COSTANZA Vice President Data Servico

HARRY CHOSSEN Vice Provident Administrative Service

May 21, 1982

Mr. Tim Lindgren, General Manager Hyart Regency Kansas City 2345 McGee Street Kansas City, Missouri 64108

Dear Mr. Lindgren:

On May 12th and 13th, we held a series of meetings at the Hyatt Regency, and I am writing to congratulate you on the smooth operation of your hotel and the excellence of your staff.

In arranging these meetings, we worked closely with Mary Rocereto and her office. Ms. Rocereto could not have been more helpful, and was consistently attentive to our special needs and efficient in seeing that they were met. Ralph Armenta provided us with a fine luncheon; and Tom Donahue helped us a great deal with other arrangements.

You can be very proud of your people, Mr. Lindgren. They made us feel at home, and all contributed a lot toward the success of our meetings. I hope we can return another time.

Very truly yours,

Harry Crossen Vice President

HC:mc

cc: R. Decker

M. Connolly

M. Rocereto

R. Armenta

T. Donahue